

## Ouray County

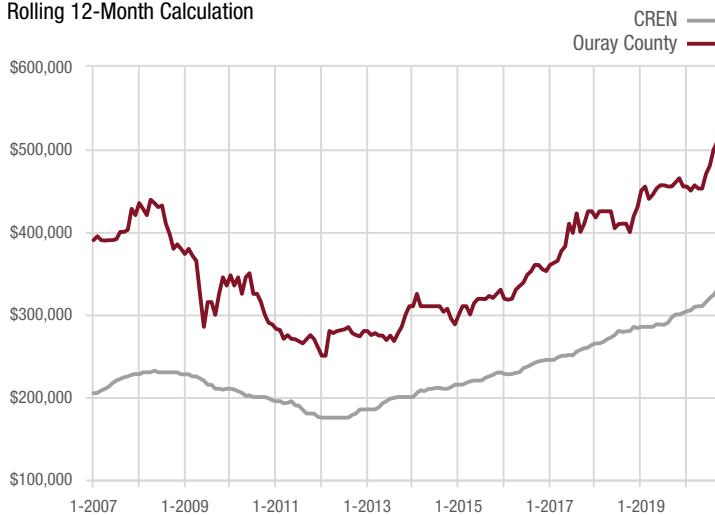
| Single Family                   | September |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2019      | 2020             | % Change | Thru 9-2019  | Thru 9-2020      | % Change |
| <b>Key Metrics</b>              |           |                  |          |              |                  |          |
| New Listings                    | 13        | 17               | + 30.8%  | 160          | 184              | + 15.0%  |
| Pending Sales                   | 13        | 19               | + 46.2%  | 84           | 115              | + 36.9%  |
| Closed Sales                    | 11        | 13               | + 18.2%  | 69           | 85               | + 23.2%  |
| Days on Market Until Sale       | 161       | 111              | - 31.1%  | 168          | 138              | - 17.9%  |
| Median Sales Price*             | \$460,000 | <b>\$635,000</b> | + 38.0%  | \$450,000    | <b>\$513,000</b> | + 14.0%  |
| Average Sales Price*            | \$475,636 | <b>\$646,292</b> | + 35.9%  | \$491,205    | <b>\$589,478</b> | + 20.0%  |
| Percent of List Price Received* | 97.6%     | <b>97.4%</b>     | - 0.2%   | 95.2%        | <b>95.7%</b>     | + 0.5%   |
| Inventory of Homes for Sale     | 119       | 77               | - 35.3%  | —            | —                | —        |
| Months Supply of Inventory      | 13.6      | 6.9              | - 49.3%  | —            | —                | —        |

| Townhouse/Condo                 | September |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2019      | 2020             | % Change | Thru 9-2019  | Thru 9-2020      | % Change |
| <b>Key Metrics</b>              |           |                  |          |              |                  |          |
| New Listings                    | 0         | 1                | —        | 29           | 16               | - 44.8%  |
| Pending Sales                   | 1         | 3                | + 200.0% | 20           | 18               | - 10.0%  |
| Closed Sales                    | 5         | 2                | - 60.0%  | 20           | 12               | - 40.0%  |
| Days on Market Until Sale       | 76        | 52               | - 31.6%  | 100          | 118              | + 18.0%  |
| Median Sales Price*             | \$359,000 | <b>\$332,000</b> | - 7.5%   | \$272,500    | <b>\$329,500</b> | + 20.9%  |
| Average Sales Price*            | \$309,275 | <b>\$332,000</b> | + 7.3%   | \$286,456    | <b>\$314,533</b> | + 9.8%   |
| Percent of List Price Received* | 98.0%     | <b>100.0%</b>    | + 2.0%   | 96.6%        | <b>96.9%</b>     | + 0.3%   |
| Inventory of Homes for Sale     | 13        | 0                | - 100.0% | —            | —                | —        |
| Months Supply of Inventory      | 6.2       | —                | —        | —            | —                | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

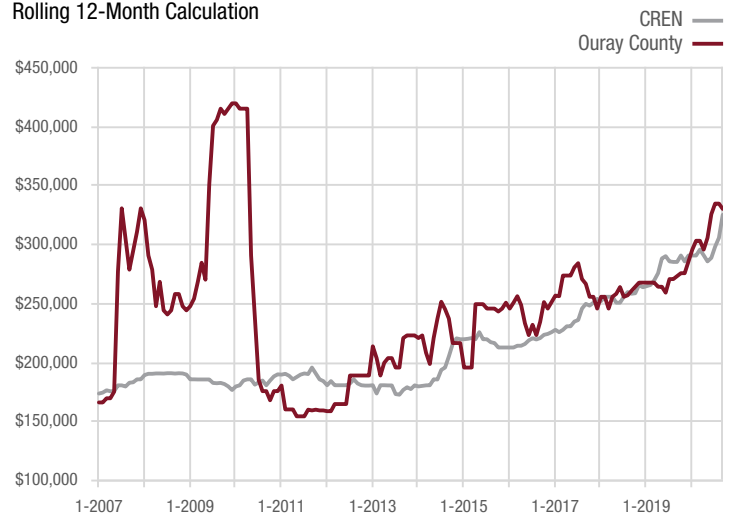
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.