

## Ouray County

| Single Family                   | February  |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2020      | 2021             | % Change | Thru 2-2020  | Thru 2-2021      | % Change |
| <b>Key Metrics</b>              |           |                  |          |              |                  |          |
| New Listings                    | 8         | 8                | 0.0%     | 27           | 17               | - 37.0%  |
| Pending Sales                   | 2         | 8                | + 300.0% | 12           | 18               | + 50.0%  |
| Closed Sales                    | 4         | 6                | + 50.0%  | 11           | 19               | + 72.7%  |
| Days on Market Until Sale       | 70        | 176              | + 151.4% | 108          | 202              | + 87.0%  |
| Median Sales Price*             | \$347,500 | <b>\$652,000</b> | + 87.6%  | \$380,000    | <b>\$637,000</b> | + 67.6%  |
| Average Sales Price*            | \$353,500 | <b>\$711,583</b> | + 101.3% | \$481,545    | <b>\$702,926</b> | + 46.0%  |
| Percent of List Price Received* | 93.2%     | <b>96.3%</b>     | + 3.3%   | 94.8%        | <b>97.0%</b>     | + 2.3%   |
| Inventory of Homes for Sale     | 78        | 33               | - 57.7%  | —            | —                | —        |
| Months Supply of Inventory      | 9.0       | 2.5              | - 72.2%  | —            | —                | —        |

| Townhouse/Condo                 | February  |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2020      | 2021             | % Change | Thru 2-2020  | Thru 2-2021      | % Change |
| <b>Key Metrics</b>              |           |                  |          |              |                  |          |
| New Listings                    | 1         | 0                | - 100.0% | 3            | 1                | - 66.7%  |
| Pending Sales                   | 2         | 0                | - 100.0% | 5            | 1                | - 80.0%  |
| Closed Sales                    | 1         | 2                | + 100.0% | 1            | 2                | + 100.0% |
| Days on Market Until Sale       | 247       | 48               | - 80.6%  | 247          | 48               | - 80.6%  |
| Median Sales Price*             | \$325,000 | <b>\$342,500</b> | + 5.4%   | \$325,000    | <b>\$342,500</b> | + 5.4%   |
| Average Sales Price*            | \$325,000 | <b>\$342,500</b> | + 5.4%   | \$325,000    | <b>\$342,500</b> | + 5.4%   |
| Percent of List Price Received* | 95.9%     | <b>100.1%</b>    | + 4.4%   | 95.9%        | <b>100.1%</b>    | + 4.4%   |
| Inventory of Homes for Sale     | 7         | 0                | - 100.0% | —            | —                | —        |
| Months Supply of Inventory      | 3.1       | —                | —        | —            | —                | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

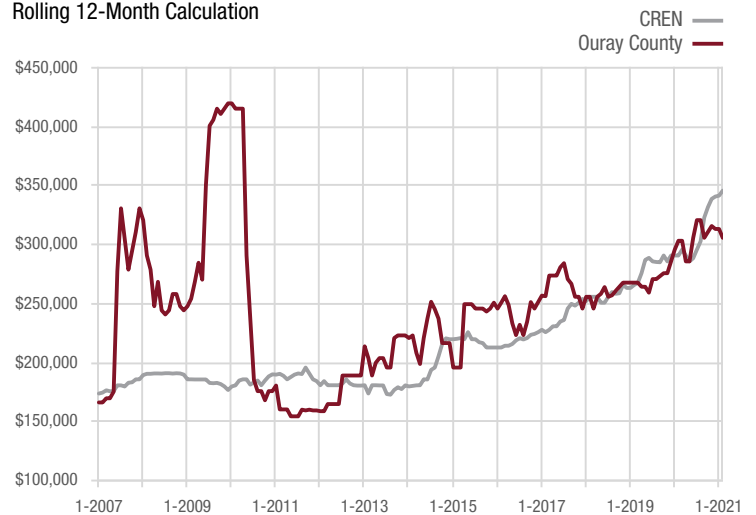
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.