

## Ouray County

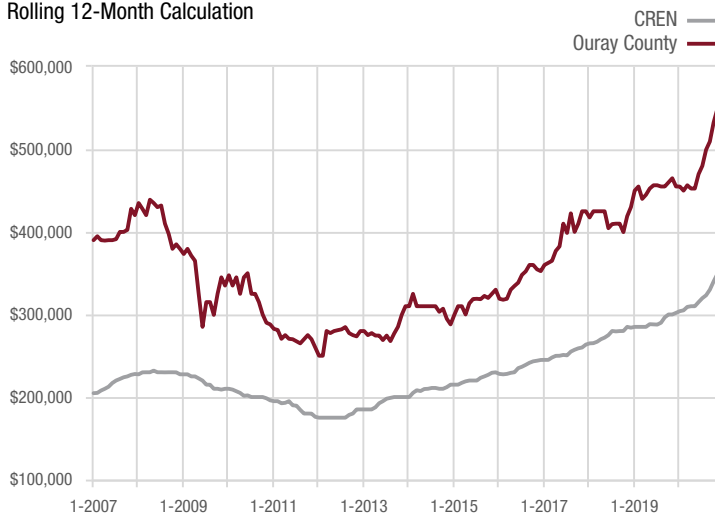
| Single Family                   | November  |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2019      | 2020             | % Change | Thru 11-2019 | Thru 11-2020     | % Change |
| <b>Key Metrics</b>              |           |                  |          |              |                  |          |
| New Listings                    | 4         | <b>4</b>         | 0.0%     | 179          | <b>198</b>       | + 10.6%  |
| Pending Sales                   | 4         | <b>10</b>        | + 150.0% | 99           | <b>139</b>       | + 40.4%  |
| Closed Sales                    | 9         | <b>16</b>        | + 77.8%  | 95           | <b>118</b>       | + 24.2%  |
| Days on Market Until Sale       | 84        | <b>142</b>       | + 69.0%  | 160          | <b>149</b>       | - 6.9%   |
| Median Sales Price*             | \$610,000 | <b>\$675,000</b> | + 10.7%  | \$458,000    | <b>\$553,750</b> | + 20.9%  |
| Average Sales Price*            | \$586,228 | <b>\$700,431</b> | + 19.5%  | \$494,360    | <b>\$611,197</b> | + 23.6%  |
| Percent of List Price Received* | 96.6%     | <b>97.0%</b>     | + 0.4%   | 95.4%        | <b>96.2%</b>     | + 0.8%   |
| Inventory of Homes for Sale     | 102       | <b>58</b>        | - 43.1%  | —            | —                | —        |
| Months Supply of Inventory      | 12.0      | <b>4.9</b>       | - 59.2%  | —            | —                | —        |

| Townhouse/Condo                 | November  |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2019      | 2020             | % Change | Thru 11-2019 | Thru 11-2020     | % Change |
| <b>Key Metrics</b>              |           |                  |          |              |                  |          |
| New Listings                    | 0         | <b>0</b>         | 0.0%     | 29           | <b>16</b>        | - 44.8%  |
| Pending Sales                   | 2         | <b>0</b>         | - 100.0% | 23           | <b>18</b>        | - 21.7%  |
| Closed Sales                    | 1         | <b>2</b>         | + 100.0% | 21           | <b>17</b>        | - 19.0%  |
| Days on Market Until Sale       | 218       | <b>78</b>        | - 64.2%  | 106          | <b>106</b>       | 0.0%     |
| Median Sales Price*             | \$356,000 | <b>\$333,700</b> | - 6.3%   | \$275,000    | <b>\$325,000</b> | + 18.2%  |
| Average Sales Price*            | \$356,000 | <b>\$333,700</b> | - 6.3%   | \$289,768    | <b>\$327,276</b> | + 12.9%  |
| Percent of List Price Received* | 100.0%    | <b>96.7%</b>     | - 3.3%   | 96.7%        | <b>97.4%</b>     | + 0.7%   |
| Inventory of Homes for Sale     | 8         | <b>0</b>         | - 100.0% | —            | —                | —        |
| Months Supply of Inventory      | 3.8       | —                | —        | —            | —                | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

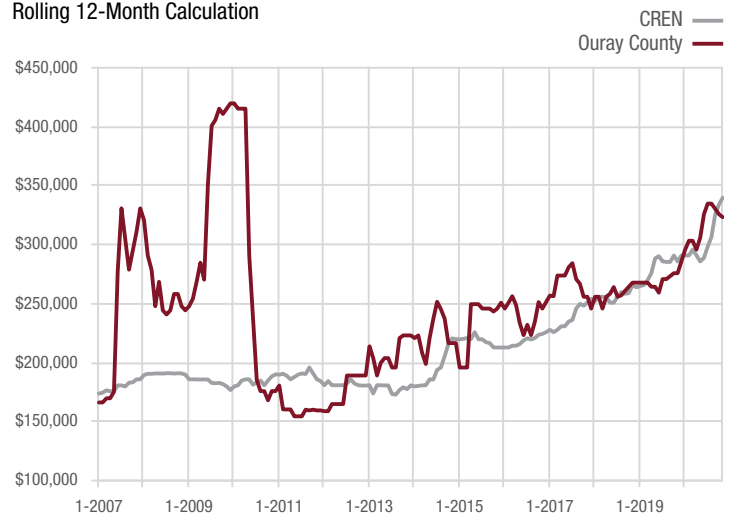
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.