

Local Market Update – October 2020

A Research Tool Provided by Colorado Real Estate Network



Delta

Delta County

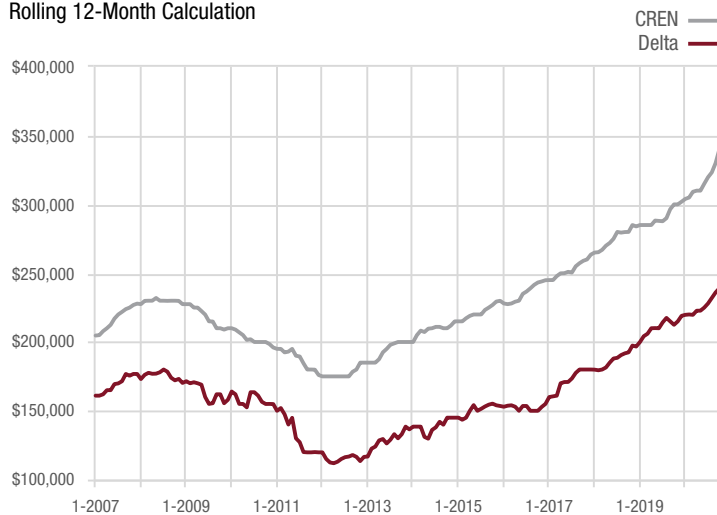
| Single Family | October | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 10-2019 | Thru 10-2020 | % Change |
| New Listings | 23 | 31 | + 34.8% | 281 | 265 | - 5.7% |
| Pending Sales | 13 | 29 | + 123.1% | 211 | 239 | + 13.3% |
| Closed Sales | 19 | 31 | + 63.2% | 205 | 229 | + 11.7% |
| Days on Market Until Sale | 65 | 83 | + 27.7% | 98 | 93 | - 5.1% |
| Median Sales Price* | \$186,000 | \$249,900 | + 34.4% | \$215,000 | \$240,000 | + 11.6% |
| Average Sales Price* | \$196,875 | \$274,168 | + 39.3% | \$234,819 | \$268,188 | + 14.2% |
| Percent of List Price Received* | 100.9% | 98.6% | - 2.3% | 98.4% | 98.0% | - 0.4% |
| Inventory of Homes for Sale | 93 | 36 | - 61.3% | — | — | — |
| Months Supply of Inventory | 4.6 | 1.6 | - 65.2% | — | — | — |

| Townhouse/Condo | October | | | Year to Date | | |
|---------------------------------|-----------|------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 10-2019 | Thru 10-2020 | % Change |
| New Listings | 1 | 0 | - 100.0% | 9 | 5 | - 44.4% |
| Pending Sales | 0 | 0 | 0.0% | 10 | 3 | - 70.0% |
| Closed Sales | 1 | 0 | - 100.0% | 10 | 2 | - 80.0% |
| Days on Market Until Sale | 51 | — | — | 132 | 207 | + 56.8% |
| Median Sales Price* | \$165,000 | — | — | \$171,000 | \$221,500 | + 29.5% |
| Average Sales Price* | \$165,000 | — | — | \$172,940 | \$221,500 | + 28.1% |
| Percent of List Price Received* | 97.1% | — | — | 96.4% | 101.3% | + 5.1% |
| Inventory of Homes for Sale | 3 | 3 | 0.0% | — | — | — |
| Months Supply of Inventory | 2.3 | 3.0 | + 30.4% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

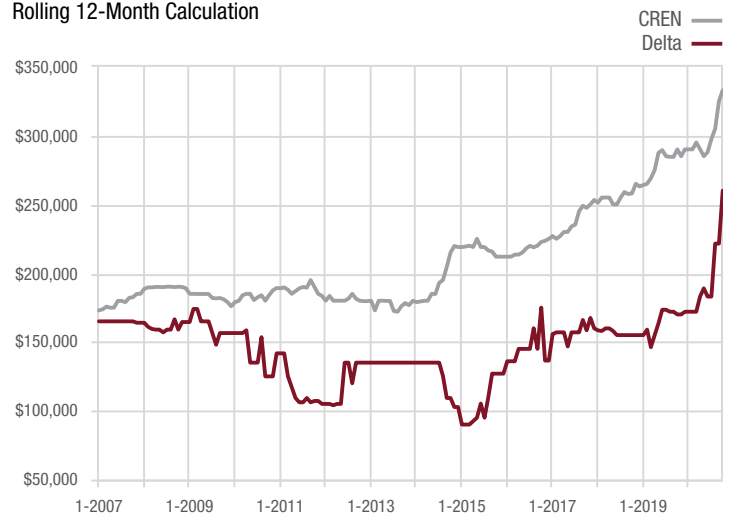
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.