

Delta County

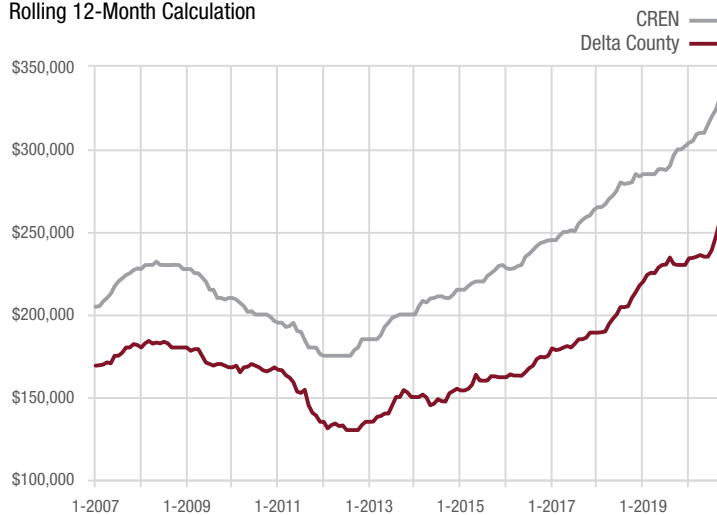
| Single Family | September | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 9-2019 | Thru 9-2020 | % Change |
| Key Metrics | | | | | | |
| New Listings | 85 | 72 | - 15.3% | 676 | 629 | - 7.0% |
| Pending Sales | 50 | 68 | + 36.0% | 455 | 520 | + 14.3% |
| Closed Sales | 52 | 77 | + 48.1% | 437 | 465 | + 6.4% |
| Days on Market Until Sale | 104 | 127 | + 22.1% | 119 | 114 | - 4.2% |
| Median Sales Price* | \$205,000 | \$297,000 | + 44.9% | \$235,000 | \$267,000 | + 13.6% |
| Average Sales Price* | \$262,795 | \$314,626 | + 19.7% | \$260,489 | \$296,680 | + 13.9% |
| Percent of List Price Received* | 97.6% | 96.9% | - 0.7% | 97.3% | 97.1% | - 0.2% |
| Inventory of Homes for Sale | 296 | 162 | - 45.3% | — | — | — |
| Months Supply of Inventory | 6.2 | 3.1 | - 50.0% | — | — | — |

| Townhouse/Condo | September | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 9-2019 | Thru 9-2020 | % Change |
| Key Metrics | | | | | | |
| New Listings | 3 | 0 | - 100.0% | 13 | 10 | - 23.1% |
| Pending Sales | 2 | 0 | - 100.0% | 14 | 9 | - 35.7% |
| Closed Sales | 0 | 1 | — | 12 | 8 | - 33.3% |
| Days on Market Until Sale | — | 43 | — | 124 | 107 | - 13.7% |
| Median Sales Price* | — | \$195,000 | — | \$173,500 | \$189,000 | + 8.9% |
| Average Sales Price* | — | \$195,000 | — | \$182,950 | \$181,863 | - 0.6% |
| Percent of List Price Received* | — | 103.2% | — | 97.1% | 98.3% | + 1.2% |
| Inventory of Homes for Sale | 4 | 3 | - 25.0% | — | — | — |
| Months Supply of Inventory | 2.4 | 2.1 | - 12.5% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

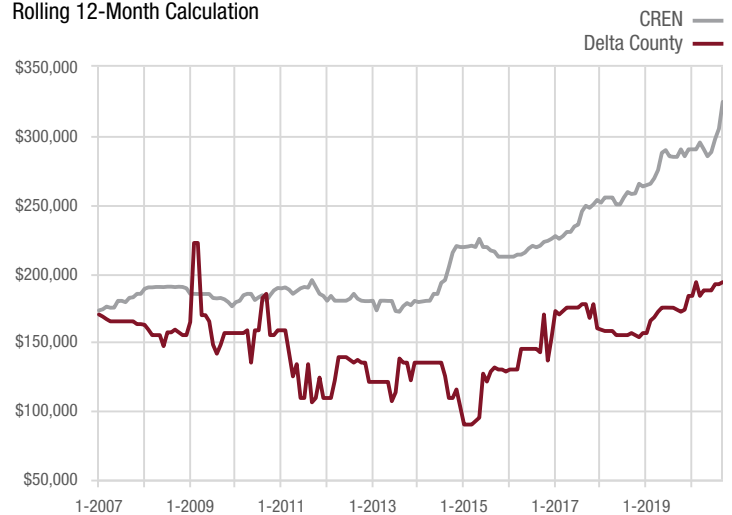
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.