Local Market Update – August 2020A Research Tool Provided by Colorado Real Estate Network

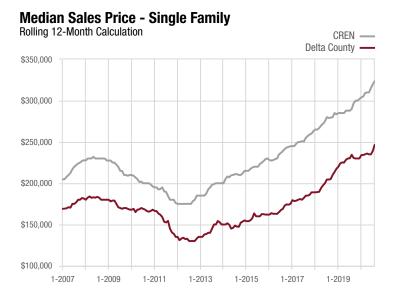


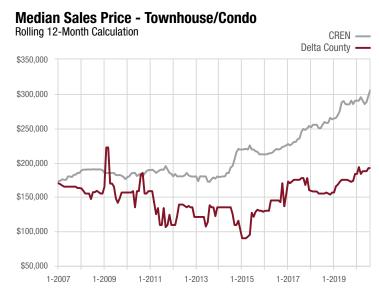
Delta County

| Single Family | | August | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 8-2019 | Thru 8-2020 | % Change | | |
| New Listings | 70 | 78 | + 11.4% | 591 | 555 | - 6.1% | | |
| Pending Sales | 57 | 91 | + 59.6% | 405 | 458 | + 13.1% | | |
| Closed Sales | 52 | 75 | + 44.2% | 385 | 387 | + 0.5% | | |
| Days on Market Until Sale | 100 | 103 | + 3.0% | 121 | 111 | - 8.3% | | |
| Median Sales Price* | \$235,250 | \$280,500 | + 19.2% | \$239,500 | \$260,250 | + 8.7% | | |
| Average Sales Price* | \$281,607 | \$330,824 | + 17.5% | \$260,177 | \$293,119 | + 12.7% | | |
| Percent of List Price Received* | 98.0% | 98.4% | + 0.4% | 97.2% | 97.1% | - 0.1% | | |
| Inventory of Homes for Sale | 281 | 163 | - 42.0% | | _ | | | |
| Months Supply of Inventory | 5.9 | 3.1 | - 47.5% | | | _ | | |

| Townhouse/Condo | | August | | | Year to Date | | | |
|---------------------------------|-----------|----------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 8-2019 | Thru 8-2020 | % Change | | |
| New Listings | 1 | 4 | + 300.0% | 10 | 10 | 0.0% | | |
| Pending Sales | 1 | 4 | + 300.0% | 12 | 11 | - 8.3% | | |
| Closed Sales | 1 | 1 | 0.0% | 12 | 7 | - 41.7% | | |
| Days on Market Until Sale | 61 | 73 | + 19.7% | 124 | 116 | - 6.5% | | |
| Median Sales Price* | \$170,000 | \$99,000 | - 41.8% | \$173,500 | \$183,000 | + 5.5% | | |
| Average Sales Price* | \$170,000 | \$99,000 | - 41.8% | \$182,950 | \$179,986 | - 1.6% | | |
| Percent of List Price Received* | 97.1% | 94.3% | - 2.9% | 97.1% | 97.6% | + 0.5% | | |
| Inventory of Homes for Sale | 3 | 1 | - 66.7% | | _ | _ | | |
| Months Supply of Inventory | 1.9 | 0.6 | - 68.4% | | | _ | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.