

Montrose County

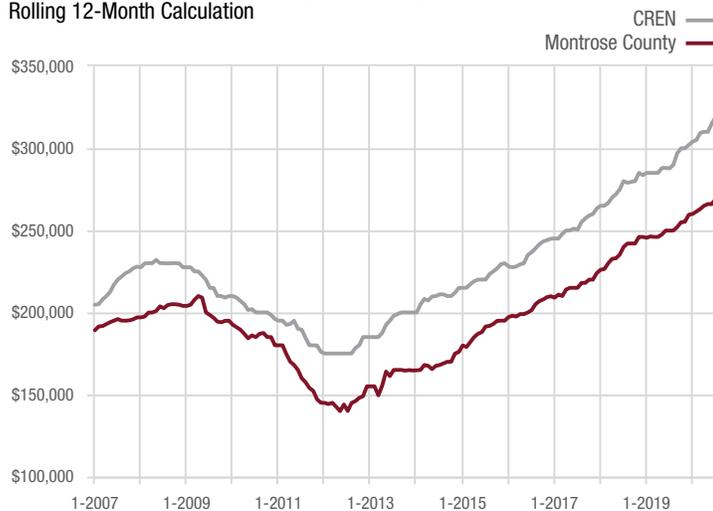
| Single Family | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020 | % Change |
| New Listings | 109 | 91 | - 16.5% | 673 | 586 | - 12.9% |
| Pending Sales | 75 | 106 | + 41.3% | 462 | 472 | + 2.2% |
| Closed Sales | 82 | 80 | - 2.4% | 435 | 388 | - 10.8% |
| Days on Market Until Sale | 100 | 103 | + 3.0% | 103 | 104 | + 1.0% |
| Median Sales Price* | \$259,125 | \$276,076 | + 6.5% | \$250,000 | \$270,000 | + 8.0% |
| Average Sales Price* | \$304,488 | \$301,607 | - 0.9% | \$283,979 | \$301,619 | + 6.2% |
| Percent of List Price Received* | 97.1% | 98.3% | + 1.2% | 98.1% | 97.9% | - 0.2% |
| Inventory of Homes for Sale | 283 | 200 | - 29.3% | — | — | — |
| Months Supply of Inventory | 4.6 | 3.1 | - 32.6% | — | — | — |

| Townhouse/Condo | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020 | % Change |
| New Listings | 5 | 4 | - 20.0% | 29 | 26 | - 10.3% |
| Pending Sales | 3 | 9 | + 200.0% | 31 | 24 | - 22.6% |
| Closed Sales | 2 | 3 | + 50.0% | 29 | 17 | - 41.4% |
| Days on Market Until Sale | 73 | 37 | - 49.3% | 98 | 83 | - 15.3% |
| Median Sales Price* | \$225,500 | \$227,000 | + 0.7% | \$246,000 | \$225,000 | - 8.5% |
| Average Sales Price* | \$225,500 | \$250,000 | + 10.9% | \$233,550 | \$238,988 | + 2.3% |
| Percent of List Price Received* | 99.8% | 98.8% | - 1.0% | 99.1% | 99.7% | + 0.6% |
| Inventory of Homes for Sale | 7 | 4 | - 42.9% | — | — | — |
| Months Supply of Inventory | 1.6 | 1.1 | - 31.3% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

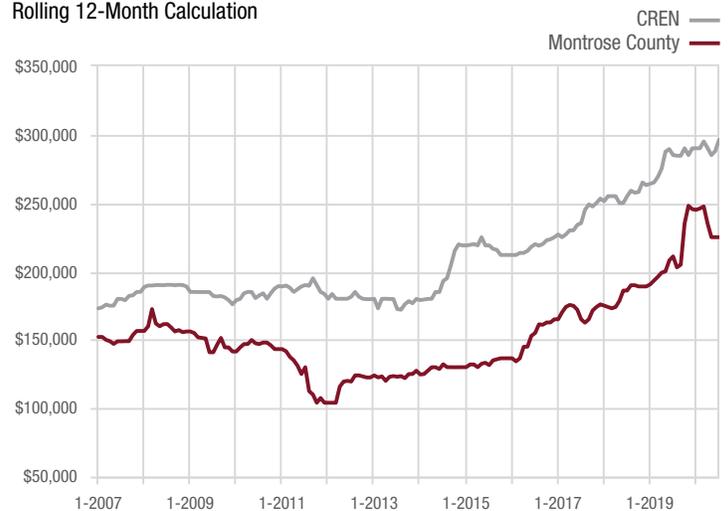
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.