Local Market Update – March 2020A Research Tool Provided by Colorado Real Estate Network



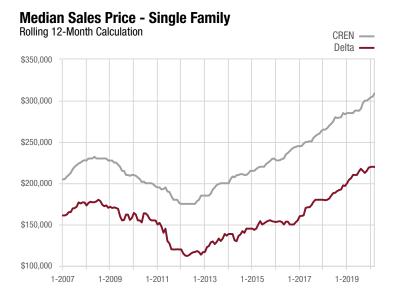
Delta

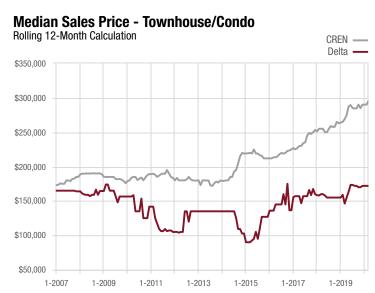
Delta County

| Single Family | | March | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 3-2019 | Thru 3-2020 | % Change | | |
| New Listings | 30 | 25 | - 16.7% | 72 | 61 | - 15.3% | | |
| Pending Sales | 18 | 16 | - 11.1% | 55 | 52 | - 5.5% | | |
| Closed Sales | 20 | 18 | - 10.0% | 48 | 51 | + 6.3% | | |
| Days on Market until Sale | 90 | 127 | + 41.1% | 93 | 114 | + 22.6% | | |
| Median Sales Price* | \$237,500 | \$240,250 | + 1.2% | \$232,500 | \$237,000 | + 1.9% | | |
| Average Sales Price* | \$251,118 | \$251,333 | + 0.1% | \$250,910 | \$240,559 | - 4.1% | | |
| Percent of List Price Received* | 97.0% | 97.2% | + 0.2% | 98.1% | 97.5% | - 0.6% | | |
| Inventory of Homes for Sale | 63 | 55 | - 12.7% | | _ | _ | | |
| Months Supply of Inventory | 3.0 | 2.8 | - 6.7% | | | <u></u> | | |

| Townhouse/Condo | | March | | | Year to Date | | |
|---------------------------------|-----------|-------|----------|-------------|--------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 3-2019 | Thru 3-2020 | % Change | |
| New Listings | 0 | 1 | _ | 3 | 3 | 0.0% | |
| Pending Sales | 1 | 0 | - 100.0% | 3 | 2 | - 33.3% | |
| Closed Sales | 2 | 0 | - 100.0% | 3 | 1 | - 66.7% | |
| Days on Market until Sale | 179 | | _ | 132 | 242 | + 83.3% | |
| Median Sales Price* | \$190,750 | | _ | \$175,000 | \$260,000 | + 48.6% | |
| Average Sales Price* | \$190,750 | | _ | \$185,500 | \$260,000 | + 40.2% | |
| Percent of List Price Received* | 100.0% | | _ | 97.5% | 102.0% | + 4.6% | |
| Inventory of Homes for Sale | 4 | 3 | - 25.0% | _ | _ | _ | |
| Months Supply of Inventory | 3.2 | 2.3 | - 28.1% | | | _ | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.