

## Delta County

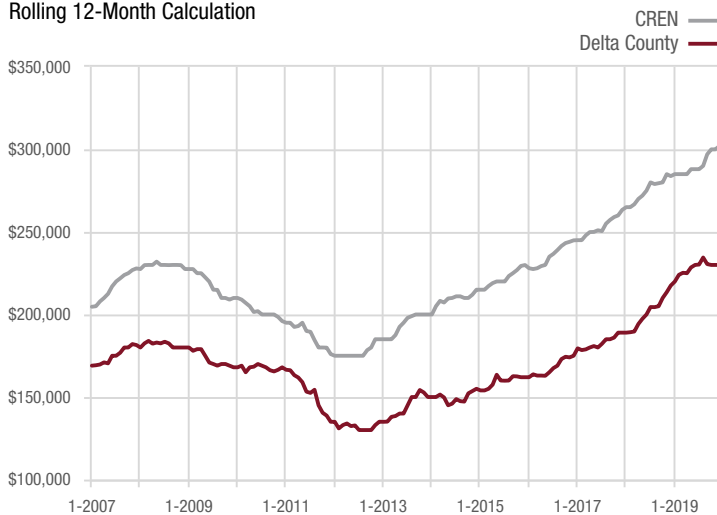
| Single Family<br>Key Metrics    | December  |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2018      | 2019             | % Change | Thru 12-2018 | Thru 12-2019     | % Change |
| New Listings                    | 27        | 37               | + 37.0%  | 813          | 813              | 0.0%     |
| Pending Sales                   | 30        | 36               | + 20.0%  | 579          | 572              | - 1.2%   |
| Closed Sales                    | 42        | 31               | - 26.2%  | 577          | 558              | - 3.3%   |
| Days on Market Until Sale       | 97        | 105              | + 8.2%   | 112          | 115              | + 2.7%   |
| Median Sales Price*             | \$227,500 | <b>\$203,000</b> | - 10.8%  | \$217,500    | <b>\$230,000</b> | + 5.7%   |
| Average Sales Price*            | \$285,455 | <b>\$233,202</b> | - 18.3%  | \$241,914    | <b>\$257,922</b> | + 6.6%   |
| Percent of List Price Received* | 96.6%     | <b>97.0%</b>     | + 0.4%   | 97.0%        | <b>97.2%</b>     | + 0.2%   |
| Inventory of Homes for Sale     | 207       | <b>214</b>       | + 3.4%   | —            | —                | —        |
| Months Supply of Inventory      | 4.3       | <b>4.5</b>       | + 4.7%   | —            | —                | —        |

| Townhouse/Condo<br>Key Metrics  | December  |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2018      | 2019             | % Change | Thru 12-2018 | Thru 12-2019     | % Change |
| New Listings                    | 1         | 0                | - 100.0% | 28           | 15               | - 46.4%  |
| Pending Sales                   | 2         | 0                | - 100.0% | 18           | 15               | - 16.7%  |
| Closed Sales                    | 2         | 2                | 0.0%     | 18           | 16               | - 11.1%  |
| Days on Market Until Sale       | 119       | 136              | + 14.3%  | 89           | 116              | + 30.3%  |
| Median Sales Price*             | \$201,250 | <b>\$287,000</b> | + 42.6%  | \$156,500    | <b>\$183,500</b> | + 17.3%  |
| Average Sales Price*            | \$201,250 | <b>\$287,000</b> | + 42.6%  | \$153,072    | <b>\$195,400</b> | + 27.7%  |
| Percent of List Price Received* | 96.6%     | <b>96.0%</b>     | - 0.6%   | 96.4%        | <b>97.2%</b>     | + 0.8%   |
| Inventory of Homes for Sale     | 5         | 5                | 0.0%     | —            | —                | —        |
| Months Supply of Inventory      | 3.1       | <b>3.0</b>       | - 3.2%   | —            | —                | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

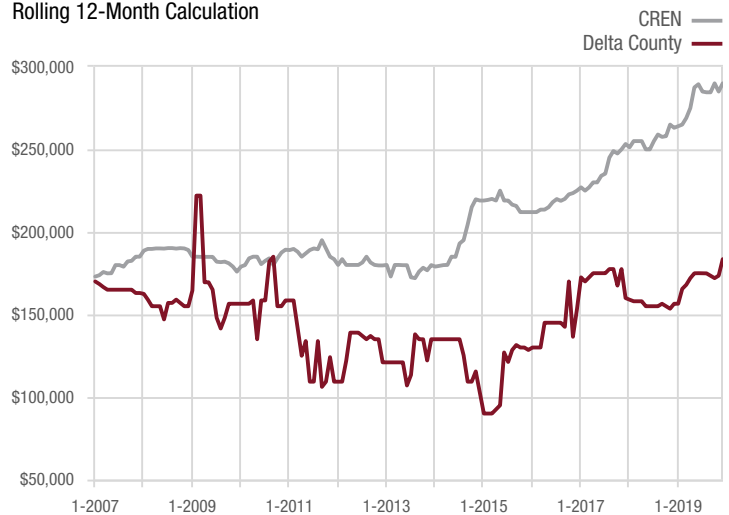
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.