Local Market Update – November 2019 A Research Tool Provided by Colorado Real Estate Network



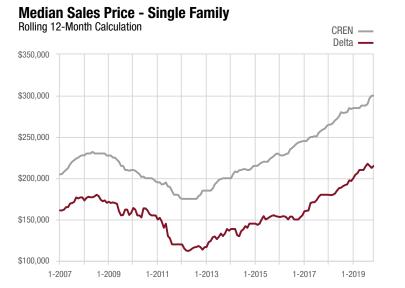
Delta

Delta County

Single Family	November			Year to Date			
Key Metrics	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change	
New Listings	21	16	- 23.8%	327	296	- 9.5%	
Pending Sales	18	13	- 27.8%	240	226	- 5.8%	
Closed Sales	29	16	- 44.8%	239	221	- 7.5%	
Days on Market Until Sale	119	92	- 22.7%	98	98	0.0%	
Median Sales Price*	\$220,000	\$264,000	+ 20.0%	\$199,900	\$219,000	+ 9.6%	
Average Sales Price*	\$228,769	\$267,275	+ 16.8%	\$213,780	\$237,168	+ 10.9%	
Percent of List Price Received*	97.6%	98.6 %	+ 1.0%	97.3%	98.4%	+ 1.1%	
Inventory of Homes for Sale	69	67	- 2.9%				
Months Supply of Inventory	3.3	3.4	+ 3.0%				

Townhouse/Condo		November			Year to Date	
Key Metrics	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
New Listings	1	0	- 100.0%	19	9	- 52.6%
Pending Sales	0	0	0.0%	10	10	0.0%
Closed Sales	0	0	0.0%	10	10	0.0%
Days on Market Until Sale		_	—	55	132	+ 140.0%
Median Sales Price*		_	—	\$156,500	\$171,000	+ 9.3%
Average Sales Price*		_	—	\$137,590	\$172,940	+ 25.7%
Percent of List Price Received*		_	—	95.2%	96.4%	+ 1.3%
Inventory of Homes for Sale	5	3	- 40.0%			
Months Supply of Inventory	3.5	2.3	- 34.3%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.