Local Market Update – September 2019A Research Tool Provided by Colorado Real Estate Network

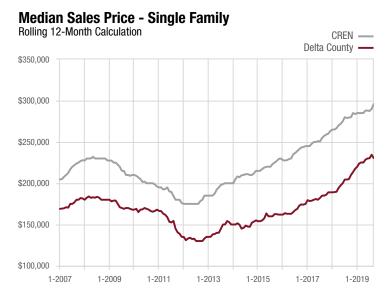


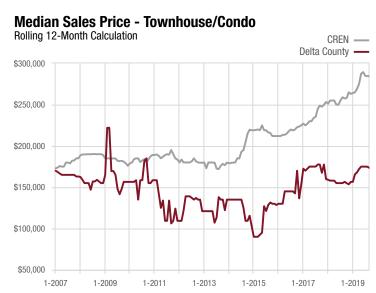
Delta County

Single Family		September			Year to Date			
Key Metrics	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change		
New Listings	63	85	+ 34.9%	693	674	- 2.7%		
Pending Sales	50	50	0.0%	464	457	- 1.5%		
Closed Sales	56	52	- 7.1%	449	437	- 2.7%		
Days on Market Until Sale	103	104	+ 1.0%	114	119	+ 4.4%		
Median Sales Price*	\$239,500	\$205,000	- 14.4%	\$212,500	\$235,000	+ 10.6%		
Average Sales Price*	\$253,448	\$262,795	+ 3.7%	\$240,677	\$260,489	+ 8.2%		
Percent of List Price Received*	97.2%	97.6%	+ 0.4%	97.0%	97.3%	+ 0.3%		
Inventory of Homes for Sale	267	259	- 3.0%		_			
Months Supply of Inventory	5.6	5.4	- 3.6%					

Townhouse/Condo		September			Year to Date			
Key Metrics	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change		
New Listings	1	3	+ 200.0%	24	13	- 45.8%		
Pending Sales	1	2	+ 100.0%	14	14	0.0%		
Closed Sales	1	0	- 100.0%	14	12	- 14.3%		
Days on Market Until Sale	58	_	_	85	124	+ 45.9%		
Median Sales Price*	\$198,000		_	\$156,500	\$173,500	+ 10.9%		
Average Sales Price*	\$198,000		_	\$145,564	\$182,950	+ 25.7%		
Percent of List Price Received*	100.0%		_	95.8%	97.1%	+ 1.4%		
Inventory of Homes for Sale	5	4	- 20.0%		_	_		
Months Supply of Inventory	3.1	2.4	- 22.6%		_			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.