

Montrose County

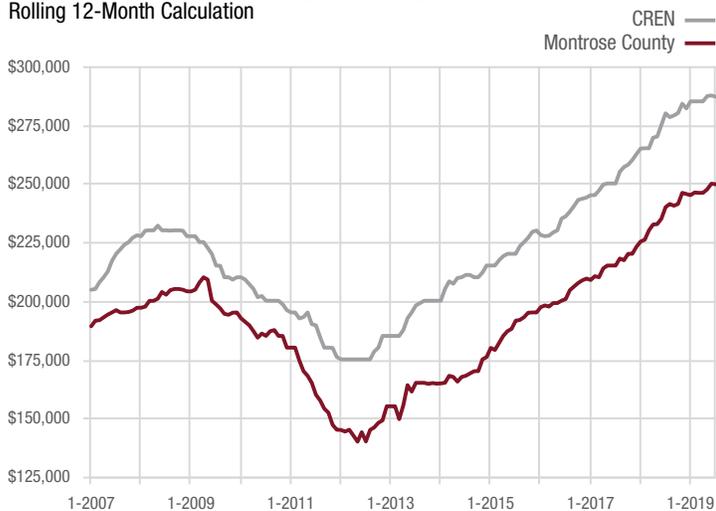
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
Key Metrics						
New Listings	109	103	- 5.5%	676	664	- 1.8%
Pending Sales	63	72	+ 14.3%	494	462	- 6.5%
Closed Sales	77	82	+ 6.5%	456	434	- 4.8%
Days on Market Until Sale	79	100	+ 26.6%	92	103	+ 12.0%
Median Sales Price*	\$263,000	\$259,125	- 1.5%	\$245,000	\$250,000	+ 2.0%
Average Sales Price*	\$291,904	\$304,488	+ 4.3%	\$276,101	\$282,917	+ 2.5%
Percent of List Price Received*	97.3%	97.1%	- 0.2%	98.0%	98.1%	+ 0.1%
Inventory of Homes for Sale	258	268	+ 3.9%	—	—	—
Months Supply of Inventory	3.9	4.4	+ 12.8%	—	—	—

Townhouse/Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
Key Metrics						
New Listings	8	5	- 37.5%	38	30	- 21.1%
Pending Sales	5	3	- 40.0%	27	32	+ 18.5%
Closed Sales	4	2	- 50.0%	24	29	+ 20.8%
Days on Market Until Sale	83	73	- 12.0%	48	98	+ 104.2%
Median Sales Price*	\$201,750	\$225,500	+ 11.8%	\$190,500	\$246,000	+ 29.1%
Average Sales Price*	\$207,635	\$225,500	+ 8.6%	\$200,350	\$233,550	+ 16.6%
Percent of List Price Received*	99.5%	99.8%	+ 0.3%	103.5%	99.1%	- 4.3%
Inventory of Homes for Sale	9	7	- 22.2%	—	—	—
Months Supply of Inventory	2.7	1.5	- 44.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

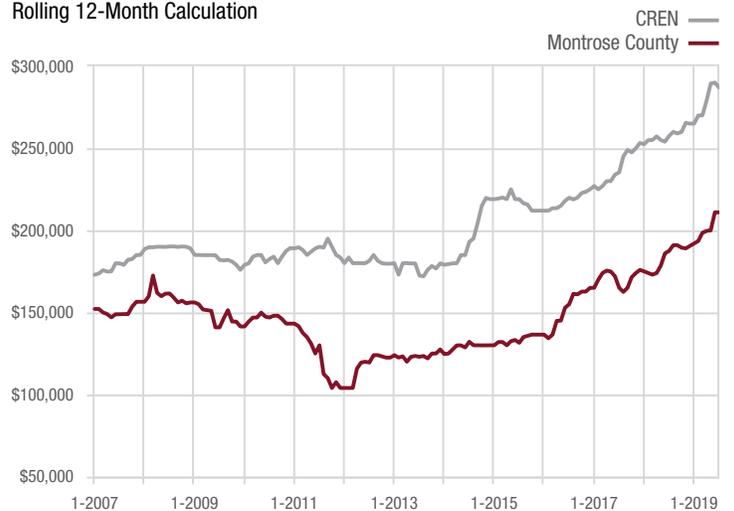
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.