

Local Market Update – June 2019

A Research Tool Provided by Colorado Real Estate Network



Delta

Delta County

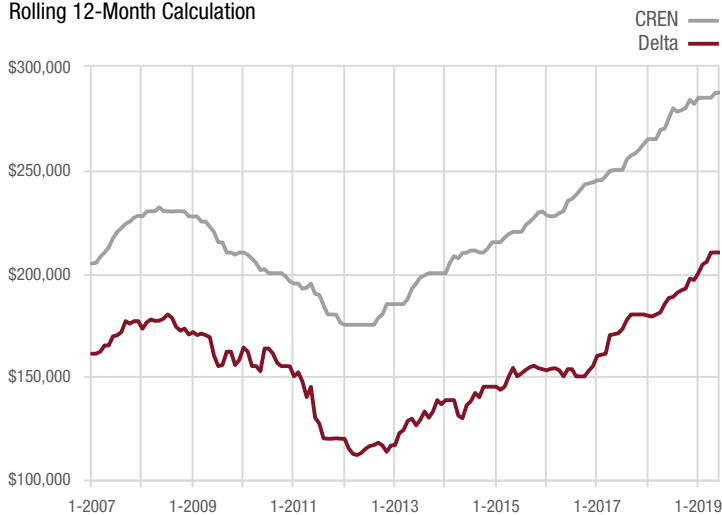
| Single Family | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2018 | 2019 | % Change | Thru 6-2018 | Thru 6-2019 | % Change |
| New Listings | 41 | 35 | - 14.6% | 184 | 159 | - 13.6% |
| Pending Sales | 28 | 29 | + 3.6% | 126 | 137 | + 8.7% |
| Closed Sales | 21 | 29 | + 38.1% | 116 | 118 | + 1.7% |
| Days on Market Until Sale | 107 | 98 | - 8.4% | 106 | 99 | - 6.6% |
| Median Sales Price* | \$204,400 | \$198,000 | - 3.1% | \$189,250 | \$220,000 | + 16.2% |
| Average Sales Price* | \$201,197 | \$216,648 | + 7.7% | \$204,846 | \$233,081 | + 13.8% |
| Percent of List Price Received* | 97.8% | 97.8% | 0.0% | 96.9% | 98.0% | + 1.1% |
| Inventory of Homes for Sale | 78 | 60 | - 23.1% | — | — | — |
| Months Supply of Inventory | 3.9 | 2.7 | - 30.8% | — | — | — |

| Townhouse/Condo | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|------------|--------------|------------------|----------|
| | 2018 | 2019 | % Change | Thru 6-2018 | Thru 6-2019 | % Change |
| New Listings | 2 | 1 | - 50.0% | 14 | 4 | - 71.4% |
| Pending Sales | 1 | 2 | + 100.0% | 9 | 8 | - 11.1% |
| Closed Sales | 1 | 3 | + 200.0% | 9 | 8 | - 11.1% |
| Days on Market Until Sale | 7 | 165 | + 2,257.1% | 56 | 156 | + 178.6% |
| Median Sales Price* | \$155,000 | \$195,000 | + 25.8% | \$155,000 | \$173,500 | + 11.9% |
| Average Sales Price* | \$155,000 | \$177,167 | + 14.3% | \$133,444 | \$174,300 | + 30.6% |
| Percent of List Price Received* | 92.3% | 95.8% | + 3.8% | 94.3% | 96.3% | + 2.1% |
| Inventory of Homes for Sale | 3 | 0 | - 100.0% | — | — | — |
| Months Supply of Inventory | 1.8 | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

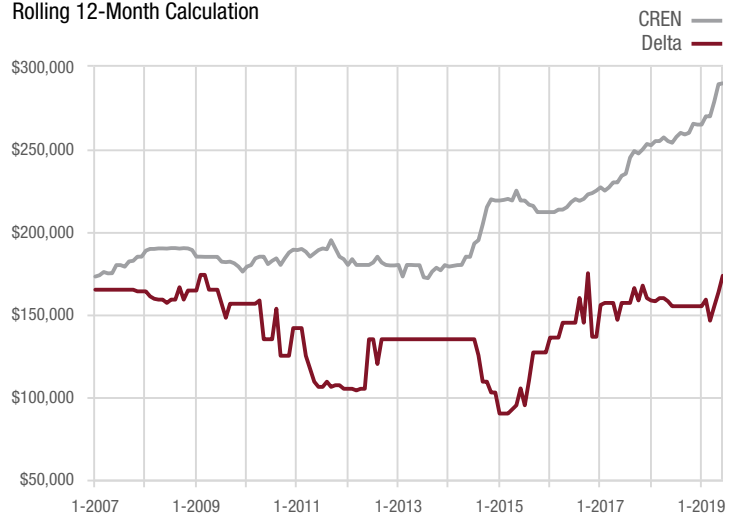
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.